

# Insuring the future

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Northwestern Mutual's  
Journey from Data Center to cloud



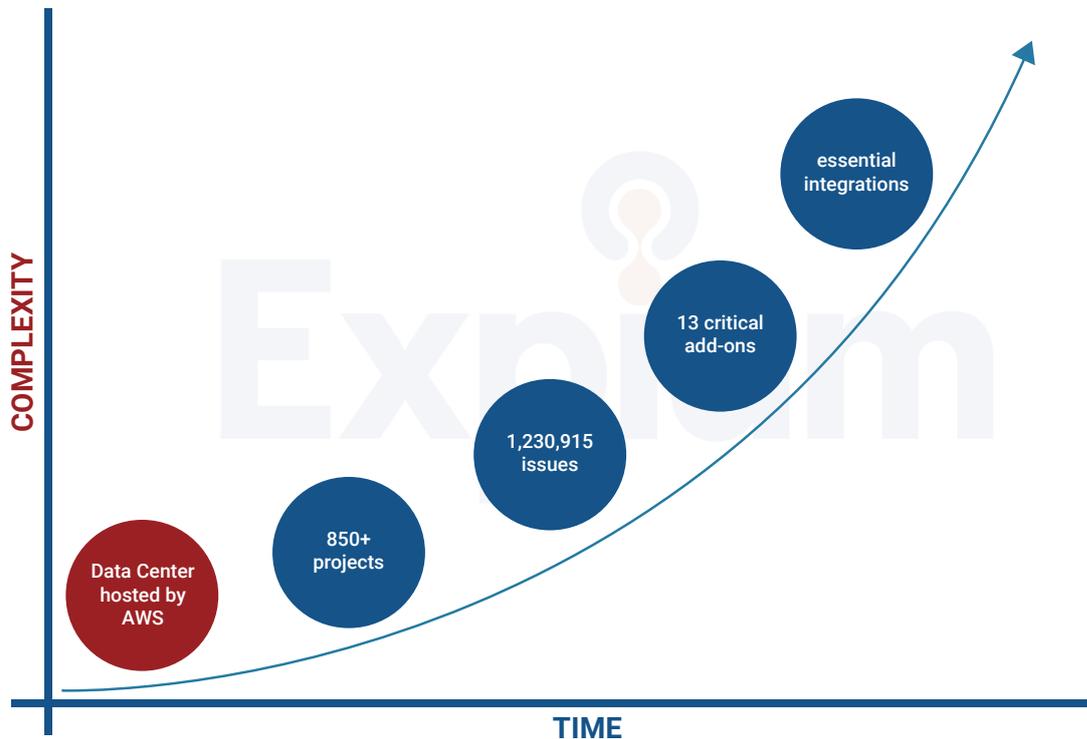
An Expium white paper

## Background

As a technology-first company, Northwestern Mutual has been relocating their infrastructure to the cloud for years. When it came to Jira, the combination of increased user limits and data residency cleared the way, and the cost savings and native features in Atlassian cloud provided clear advantages to the business.

Together with Expium—an Atlassian Platinum Solution Partner and Northwestern Mutual's partner of record—the team set out to migrate one of the industry's larger and more complex instances of Jira.

### Northwestern Mutual's environment details



# How to justify the migration effort

Above all else, the effort to migrate Northwestern Mutual's instance to the cloud had to make business sense.

## Cost savings

**25%**  
savings

Northwestern Mutual found a 25% savings in total cost of ownership when comparing Atlassian cloud to their AWS-hosted Data Center instance.



Understand total cost of ownership with Atlassian's savings calculator.



## Premium support included

Northwestern Mutual opted for the premium tier which includes 24/7 Atlassian support with 1-hr response times for critical issues, and 99.9% uptime Service Level Agreement.

## Built-in security

Atlassian's security model allowed Northwestern Mutual to proceed with confidence.



Review Atlassian's detailed security policy.



# The Expium approach

## Migration strategies



### Optimize & shift

Cleaning up the data prior to migrating it to cloud in a singular cutover.



### Lift & shift

Migrating the data as-is in a singular cutover.



### Phased migrations

Migrate the data in pieces, over a period of time. Many times this is project by project.



### Fresh start

Leave all your data behind, and start in a fresh instance.

“Unless you have a team of people committed to your migration full time, I recommend getting a partner. Migrations are considerable work, and having someone else bear the load makes it possible. Bringing in migration expertise saves both time and money.”

— Michael Stewart

Each strategy has its own optimal situation. For example, Fresh Start is commonly used for smaller instances that have less historical data, or where the admin team would like to take a new approach in the future instance.

It is worthwhile to be very familiar with the current state of the instance and understand the capacity for improvements after the migration. Northwestern Mutual opted for Optimize and shift, and used the migration as an opportunity to tidy up data prior to migration. The team archived data older than 36 months and modified the data to ensure it would transition smoothly to cloud.

## Migration methods



### JCMA

Jira Cloud Migration Assistant is receiving heavy investment by Atlassian, and will be the preferred method for many future migrations.



### XML

A data export and import method that moves practically everything. It is much more manual than JCMA or CSV, and requires considerable data manipulation.



### CSV

Imports issue data, and requires the rebuilding of project structures and users in the destination environment.



Plan ahead—talk with your partner about the scope of your migration, and make sure to submit it for inclusion in your company's budget cycle.

Because the Jira instance had vital data and configuration that could not be migrated with JCMA, Northwestern Mutual opted for an XML migration.

Based on desired budget and risk appetite, the team decided to move Jira first, and not Jira and Confluence together. Jira cloud was selected first because it provided more immediate benefits to the organization, and the users were minimally impacted by this approach.

## App assessments

Apps greatly increase migration complexity. It would be a mistake to overlook them when planning a migration. Many apps do not work in the same in the cloud. It is imperative to investigate parity and functionality, and work out these differences with your users. In some cases cloud apps are better, in some cases they are just different.

App migration is not yet supported by Atlassian, which means that many apps do not move (yet) with JCMA.



Expium created custom scripting to bridge the gap between current state and cloud for apps that do not have a clean migration path.

Additionally, apps are not currently required to follow Atlassian's data residency settings. Each vendor has its own data residency and security standards. It may be necessary to contact a vendor directly to learn more.



Investigate each cloud app's data residency policy and ensure they are in line with your business requirements.

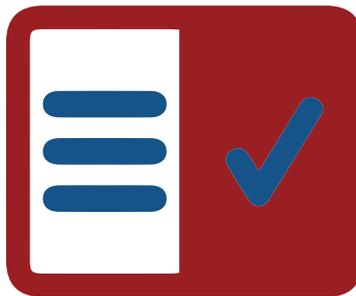
## Risk mitigation

### Test migrations

The best way to prepare for a migration is to migrate in a sandbox environment. Expium migrated XML exports from Northwestern Mutual's production instance into multiple sandbox cloud instances and then methodically ran as many tests as necessary until the team produced reliable, flawless migrations.

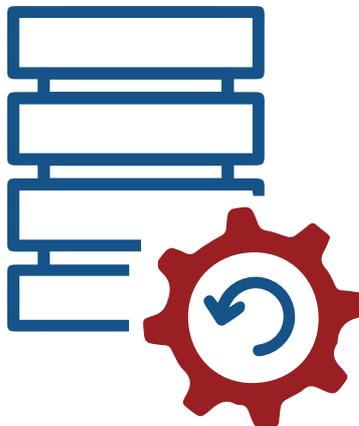
For example, Expium started with an app and a test migration. If it failed, they wrote scripts to bridge the gap between current state and cloud, and tried again. Failing fast meant learning fast.

Based on what was learned in these cycles, Expium created precise step-by-step guides for the actual cutover. This approach prevents as many surprises as possible thus mitigating the risk of a failed migration.



### Rollback plans

A failed migration could mean a disruption in business continuity. It is always advisable to have a rollback plan so that if any problems occur, the team can revert to a state that ensures business continues as usual on Monday, no matter which environment is in production.



## Communication

### Transparency and alignment

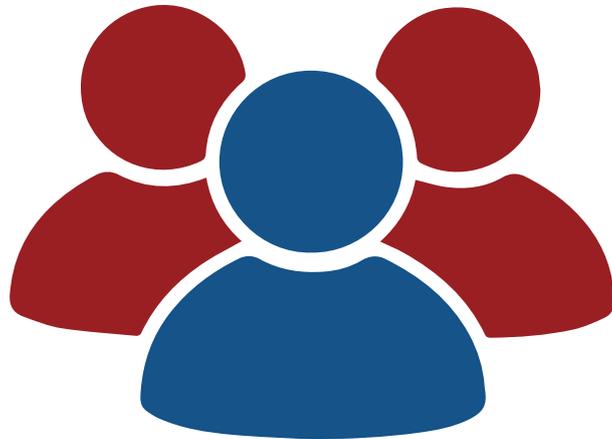
Expium uses Atlassian tools--Jira and Confluence--to actively manage expectations and maintain alignment of the internal team and stakeholders. Confluence served as the real-time project dashboard with convenient links to relevant details for all stakeholders.

Expium documented the environment, findings, communications, and runbooks. Whenever timelines and expectations needed to be revisited, the team relied on Advanced Roadmaps to help convey the message.

For managing day-to-day tasks, the team coordinated and tracked with Jira. This reduced the need for meetings, kept the team focused, and provided effortless reporting.

Jira and Confluence helped the team manage internal and leadership communication. Without good end-user communication, regardless of how smooth the migration is, users will be disrupted, confused, and possibly angry.





### Setting expectations for end users

Northwestern Mutual's product owners created a communication plan for the migration that started three months before the cutover weekend, and included multiple targeted announcements to affected users.

The team at Northwestern Mutual also created multiple avenues for users to obtain information about the migration and resolve any questions via how-to videos, FAQs, and people available to address questions or concerns.

**Slack  
channel**

**Confluence  
space**

**Lunch &  
learns**

# About the authors



Bryan Darr is an Atlassian Certified Master at Expium and has been helping organizations of all sizes to work smarter. Bryan believes that establishing trust is fundamental to any relationship and advocates for open communication, transparency, and empathy. He enjoys working with the complexities of enterprise systems, as well as supporting businesses through change management and stakeholder engagement.



Michael Stewart was the driving force behind Northwestern Mutual's cloud migration. He has over 20 years in the industry and over 10 years administering Atlassian tools. Michael currently serves as a Senior Systems Engineer and is the primary administrator for Jira, Confluence, and Jira Align.



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