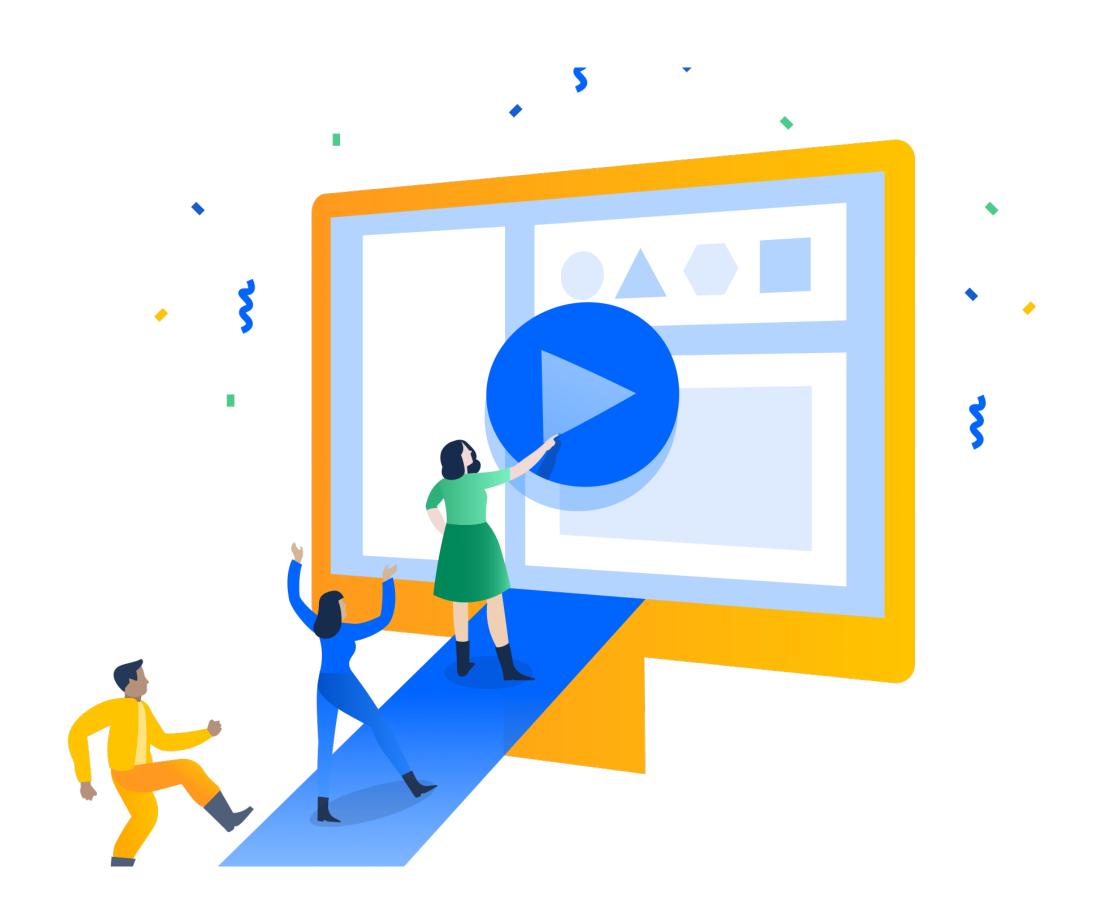


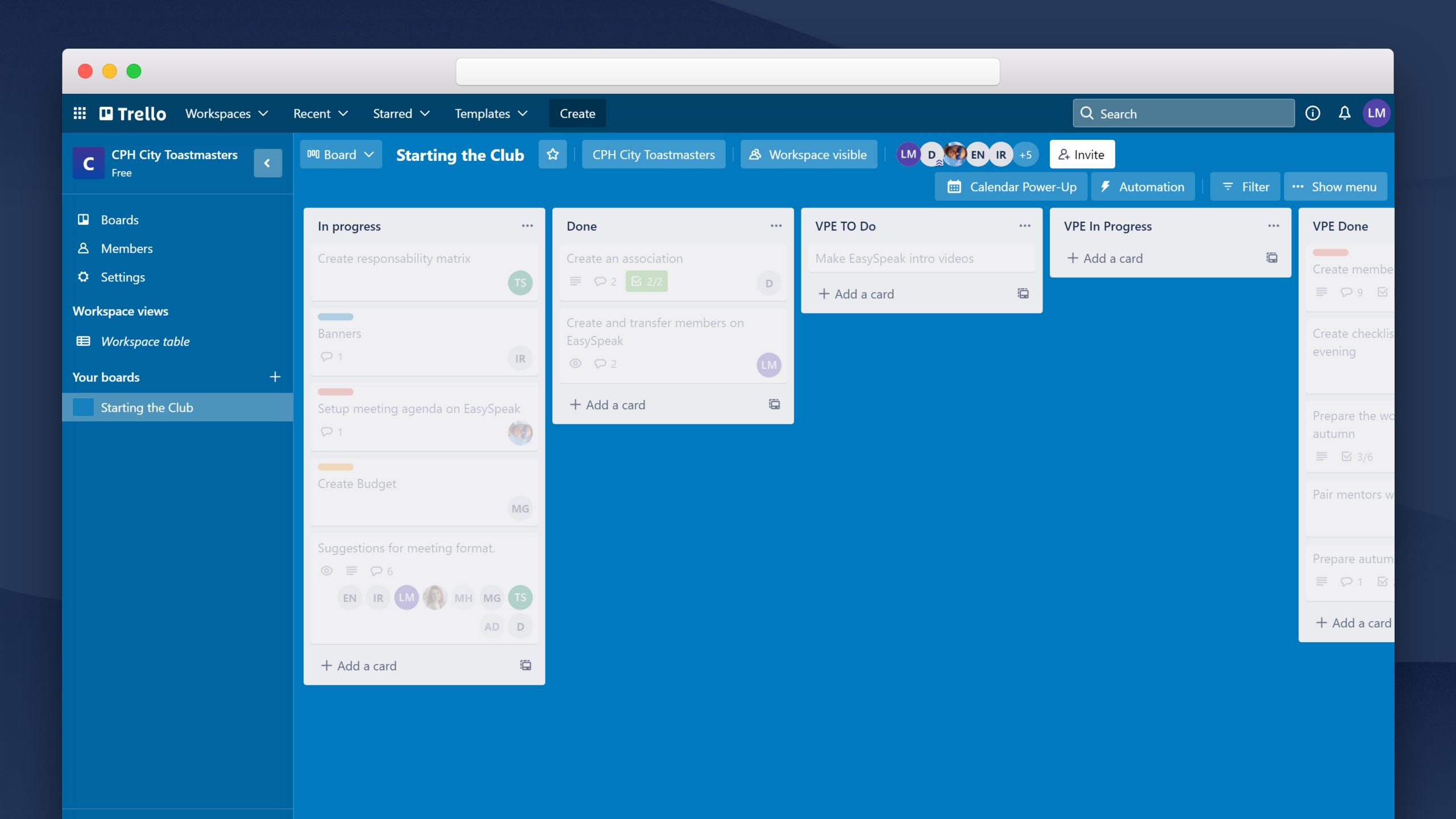
How to deliver unexpected benefits to clients

A Trello use case

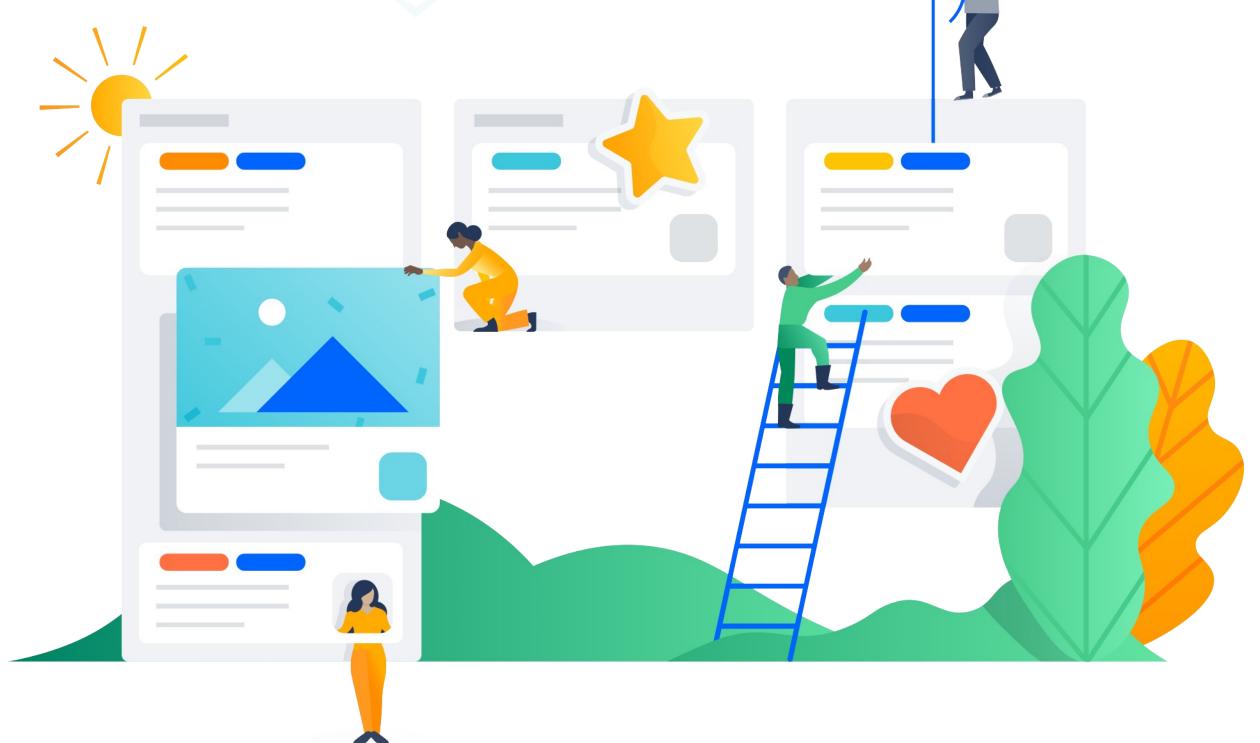




Sweatless with Trello



Create boards for everything



LIONEL'S DATING BOARD

Brittany has left the board







The role of a trainer or consultant is to empower the customer, not to make [them]self indispensable.

CUSTOMER USE CASE

WORKPLACE EXPERIENCE

Facilities management



Before

No overview of customer learning plans and progress towards execution

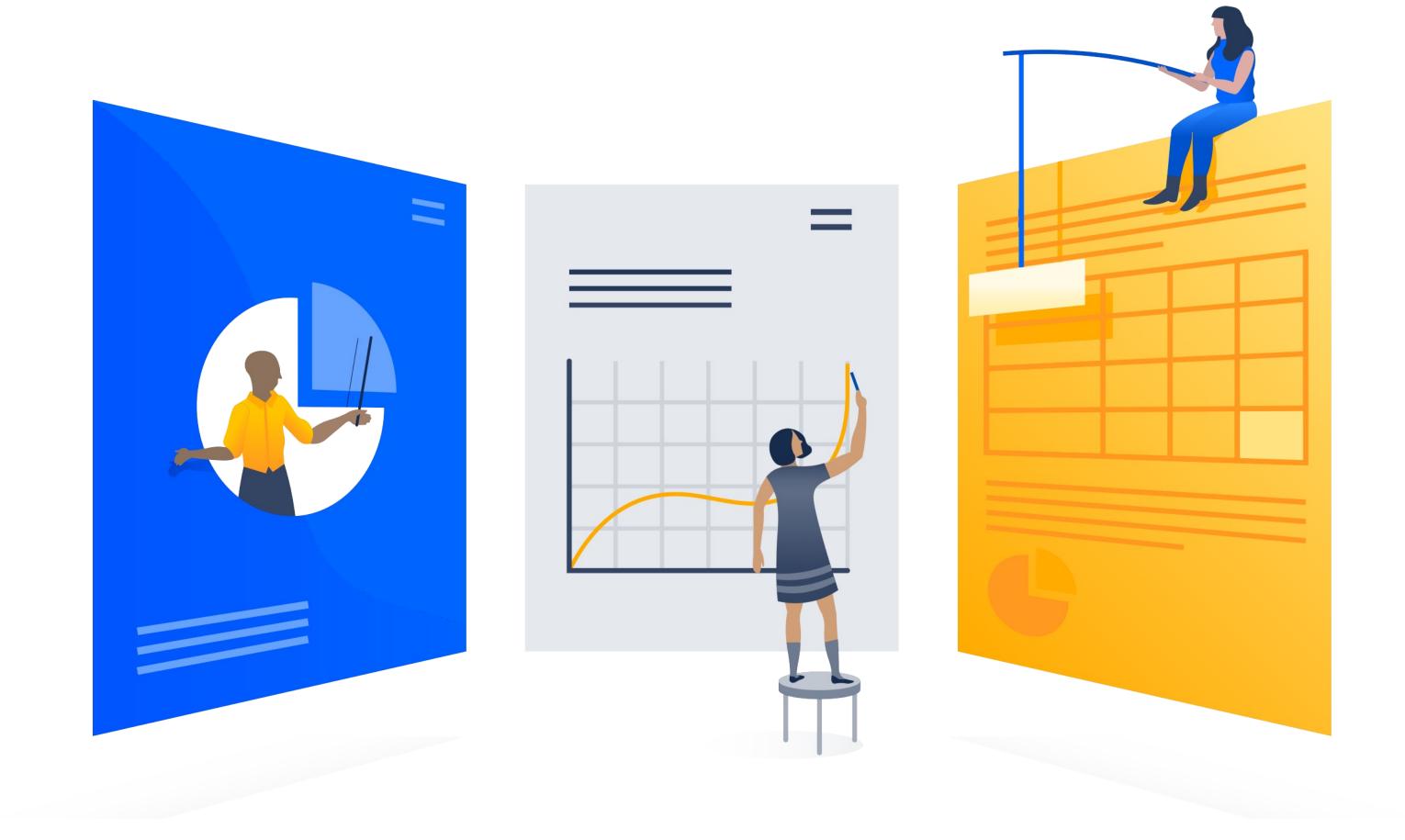


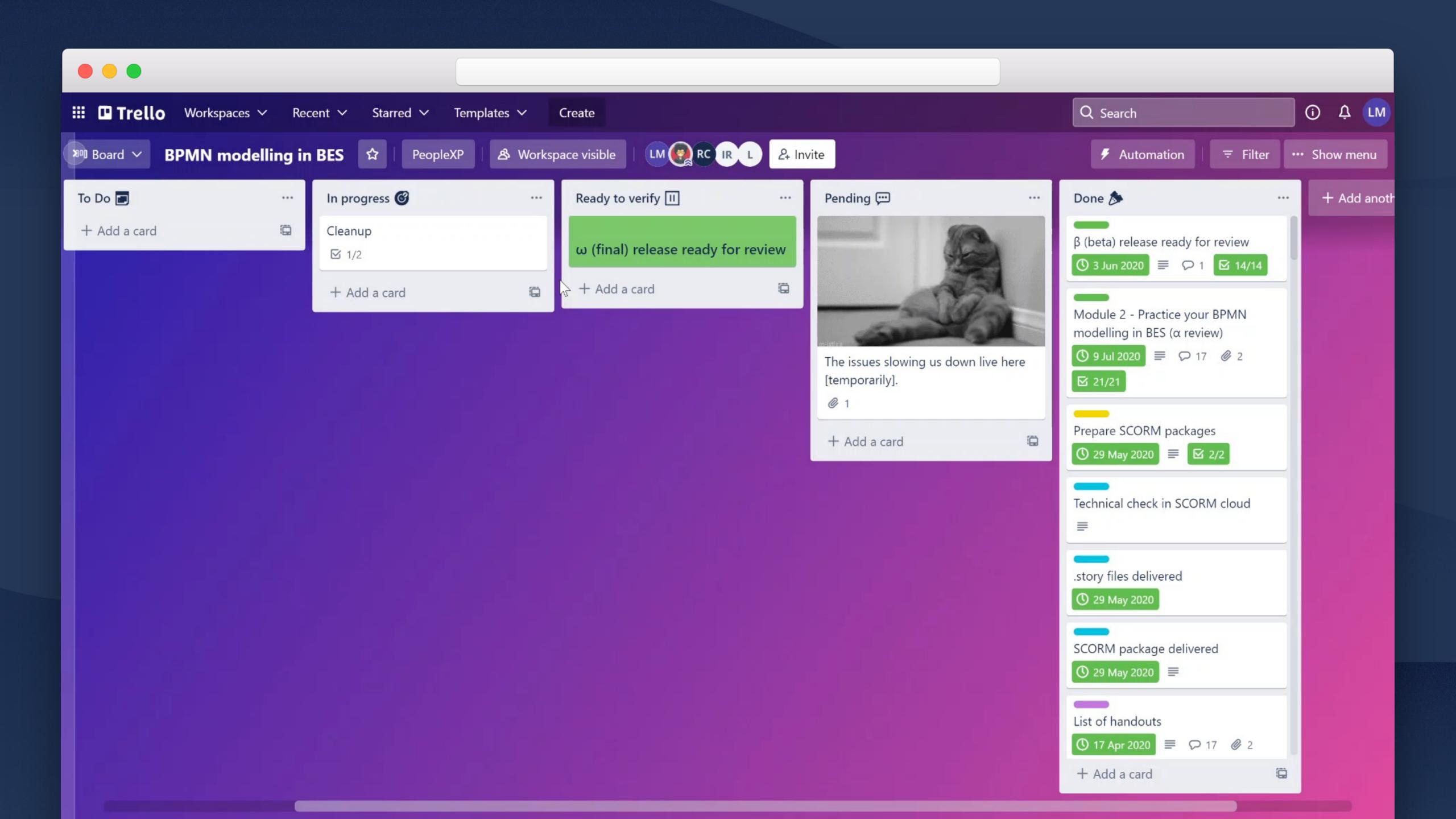
After
Learning plan on **Trello** tracking every customer migration to new system

ENTERPRISE ARCHITECUTRE TOOL

Integrated container logistics & supply chain services

THE COVID PIVOT





Recapping the customer cases



Workplace experience system

Facilities management



Enterprise architecture tool

Integrated logistics and supply chain services

BE OPEN AND TRANSPARENT

PAST

Memorable

Plug & play

PRESENT

FUTURE

Momentum

Trust

Visualize

Stand out

Win





How to deliver unexpected benefits to clients

A Trello use case



A ATLASSIAN Team'22





Thank you!