ATLASSIAN

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The Plan Is Right: A Confluence game show

RAHIM DAMJI | PRODUCT MANAGER | TEAM ’23

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Intro to Confluence

Editions deep dive

Choosing the right edition

When to make the move

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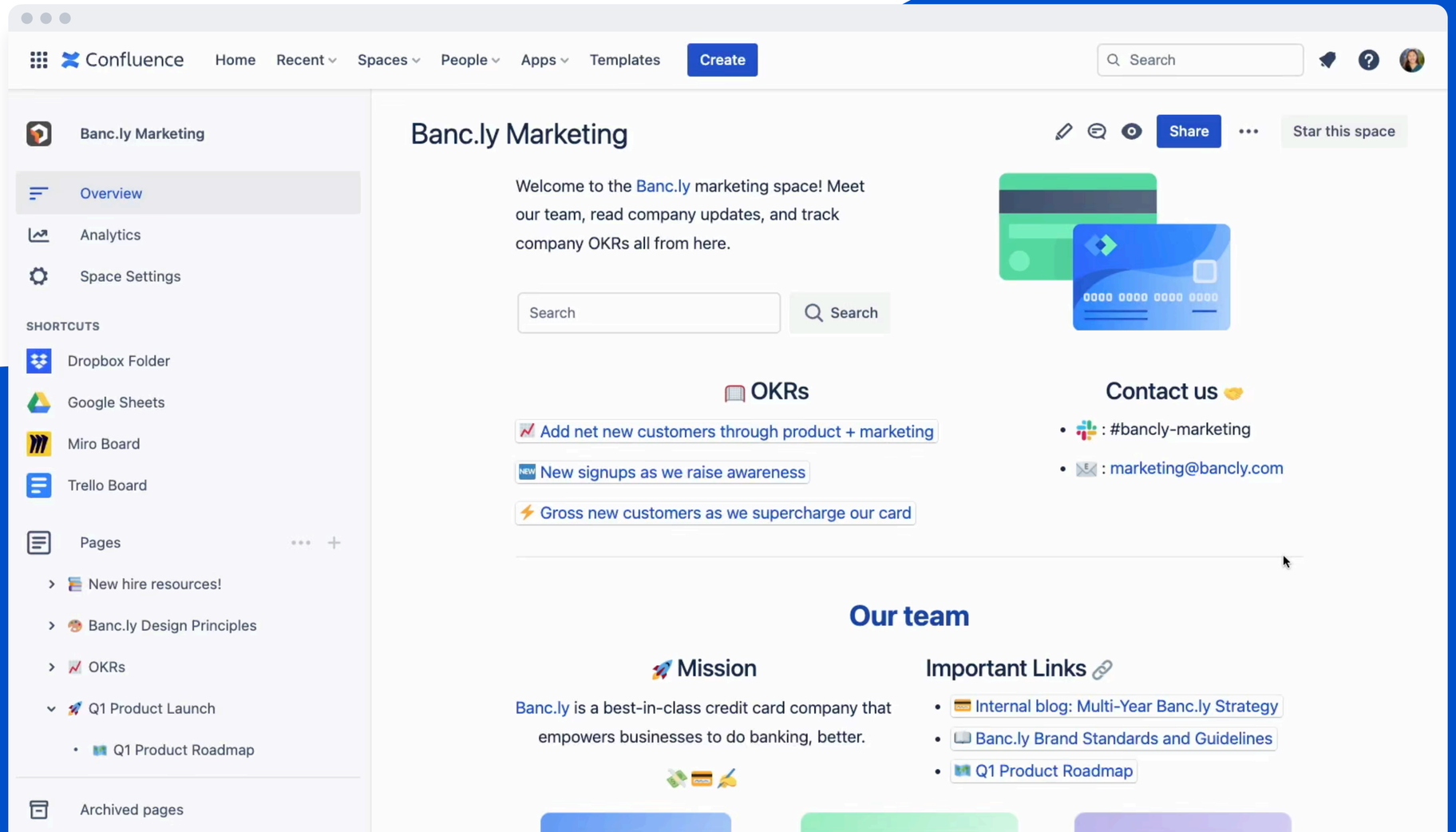
Confluence is your team's context and collaboration hub



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Choosing the right edition

When to make the move

Plans for every team's needs

Free

Small teams

Always free for ten users, for getting started quickly

Standard

Larger teams

More users, storage, permissions, page insights

Premium

Powerful collaboration

Deep analytics, automation, team calendars, admin tools

Enterprise

Global security & scale

Unlimited sites, advanced security and compliance, highest possible SLA

Confluence Editions Deep Dive

Collaboration

Core workflow tools

Free

Confluence Editions Deep Dive

Free	Standard
	User permissions
	Page insights
	250 GB storage
	50,000 seats & guests
Collaboration	Collaboration
Core workflow tools	Core workflow tools

Confluence Editions Deep Dive

Free	Standard	Premium
		Site analytics
		Admin controls
	User permissions	User permissions
	Page insights	Page insights
	250 GB storage	~~250 GB~~ *Unlimited* storage
	50,000 seats & guests	50,000 seats & guests
Collaboration	Collaboration	Collaboration
Core workflow tools	Core workflow tools	Core workflow tools

Confluence Editions Deep Dive

Free	Standard	Premium	Enterprise
			Unlimited sites
			Highest security & compliance
			Atlassian Access
		Site analytics	~~Site analytics~~ *Atlassian Analytics*
		Admin controls	Admin controls
	User permissions	User permissions	User permissions
	Page insights	Page insights	Page insights
	250 GB storage	~~250 GB~~ *Unlimited* storage	Unlimited storage
	50,000 seats & guests	50,000 seats & guests	50,000 seats & guests
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CUSTOMER STORY:

Parent retail brand needs to **consolidate information** across four labels while **maintaining individual autonomy**

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PLAN:

Confluence Enterprise

Create multiple sites with unified management and analytics in Atlassian Access and Atlassian Analytics

CUSTOMER STORY:

Global finance business that acquired another company and aims to **merge work without disrupting existing systems or security**

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PLAN:

Atlassian Enterprise Cloud

Multi-instance capabilities, advanced admin controls, specific compliance certifications, and highest security & SLA

CUSTOMER STORY:

Consulting organization of nine employees working with **external clients in healthcare industry**

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PLAN:

Confluence Premium

Individual spaces for each client, site analytics, and permissions for tight regulatory compliance

CUSTOMER STORY:

Software company that wants to use Confluence for more efficient **project planning and knowledge sharing** while managing **permissions and controls**

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Software company that wants to use Confluence for more efficient **project planning and knowledge sharing** while managing **permissions and controls**

PLAN:

Confluence Premium

User permissions and analytics, automation across tools and workflows, advanced admin tools

CUSTOMER STORY:

Small IT organization leaning on Jira Service Management and Jira Software, seeking a **knowledge base for FAQs**

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PLAN:

Confluence Standard

Leverage anonymous access and embedded pages with other Atlassian tools

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PRO TIP

Anticipate your team's **growth** and the needs that support you to **scale smoother, faster**

Plans for every team's needs

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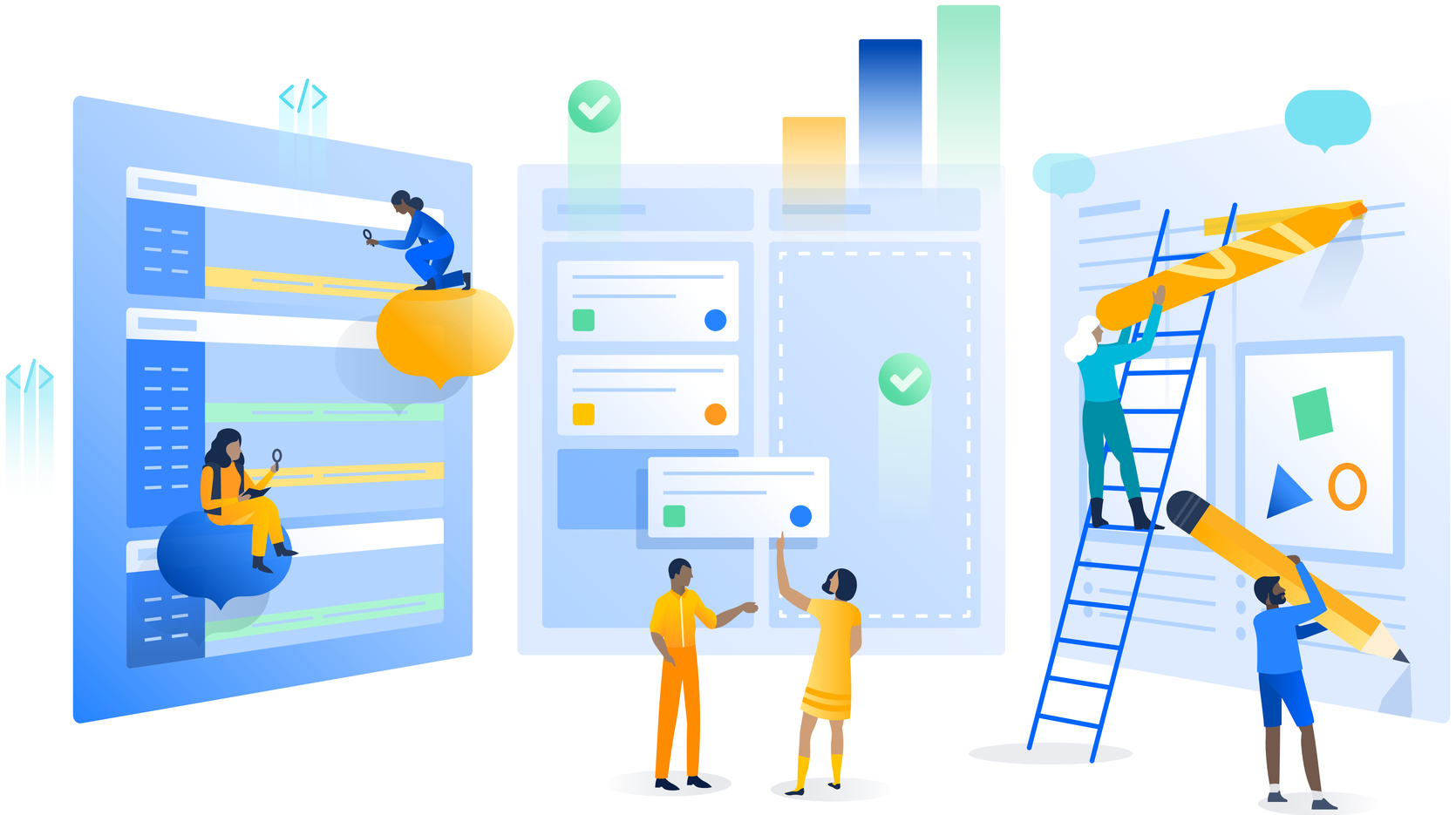
Anticipate your team’s needs and growth



Try any Confluence edition for free

Confluence | Features | Product guide | Templates | **Pricing** | Enterprise | Log in | Get it free

Compare plans and pricing

How many users are on your team? 10

How often would you like to be billed? Monthly Annually See pricing example

Free	Standard	Premium	Enterprise
$0 always free for 10 users, **monthly subscription only** Get it now	**$5.75** per user (estimated) $57.50 per month Start trial	**$11** per user (estimated) $110 per month Start trial	Billed annually. Switch the Billing cycle to Annual to view Enterprise pricing. Contact sales
✓ Up to 10 users	**Everything from Free plus:**	**Everything from Standard plus:**	**Everything from Premium plus:**
✓ Up to 2 GB file storage	✓ Up to 35,000 users	✓ Unlimited storage	✓ Unlimited sites
✓ Unlimited spaces and pages	✓ 250 GB file storage	✓ Analytics	✓ Atlassian Access
✓ Apps and integrations	✓ User permissions	✓ 24/7 Premium support	✓ 24/7 Enterprise support
	✓ Local business hours support	✓ 99.9% uptime SLA	✓ 99.95% uptime SLA

Get started on your Confluence plan

atlassian.com/software/confluence/pricing

Thank you

Choosing the right Confluence plan

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