



The content described herein is intended to outline our general product direction for informational purposes only. It is not a commitment to deliver any material, code, or functionality, and should not be relied upon in making purchasing decisions.

The development, release, and timing of any features or functionality described herein remain at the sole discretion of Atlassian and is subject to change.

TEAM '23

How G+D uses the Atlassian stack to
innovate and navigate transitions



HENRIK PIES
GROUP VICE PRESIDENT
HEAD OF APPLICATIONS
G+D



SAMSOOR HEMAT
GROUP CEO
VENITURE



ISABEL SCHICK
ENTERPRISE ADVOCATE
ATLASSIAN

**01 A glimpse
into G+D**

**03 Enterprise License Agreement
to accelerate value streams**



02 Atlassian Products at G+D

04 Q&A

01

A glimpse into G+D



The Giesecke+Devrient portfolio can be found in many everyday items.

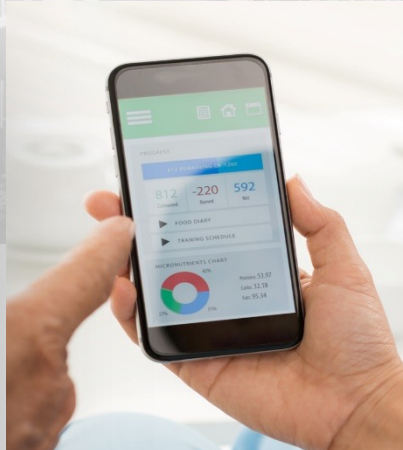


We are a reliable partner and innovation driver in our major playing fields.



Payment

Secure physical, electronic and digital payment transactions



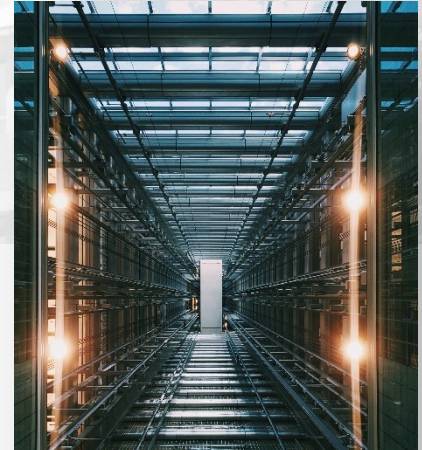
Connectivity

Trusted connectivity for mobile devices in the Internet of Things



Identities

Safeguarding identities and authentication of persons and objects



Digital Infrastructures

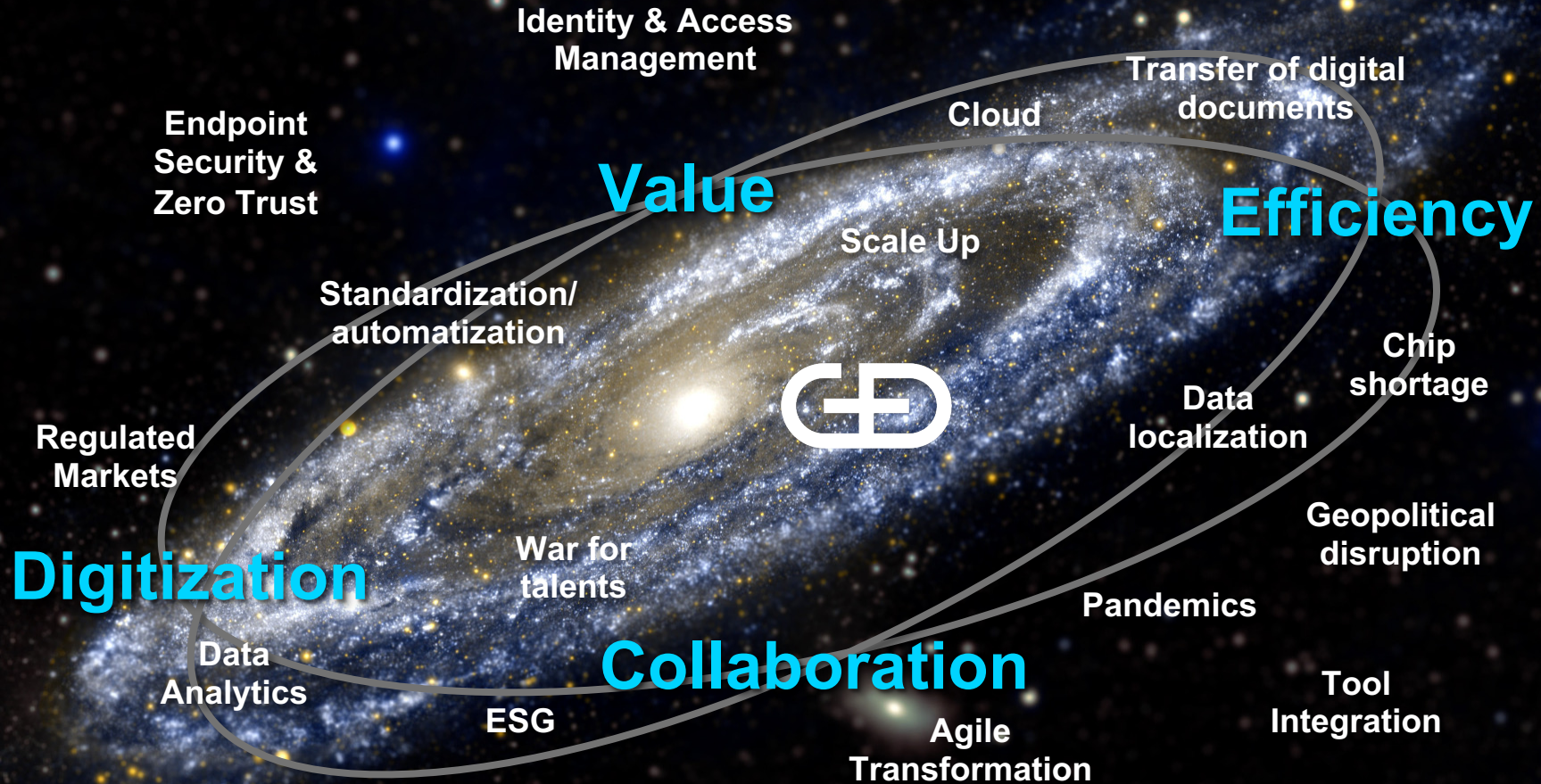
Protecting systems, networks and confidential data





We shape trust in a digital world.

Our IT Trend Galaxy



GS/IT Cloud Strategy

Motivation

Latest technologies, new digital solutions and built-in best practices.

Hybrid – Cloud preferred

“Leverage Cloud services to drive digitization and to create business value”

“Combine best of both worlds – cloud and on-premise”

Preferred Cloud Partners

Infrastructure/Platform-as-a-Service: Microsoft Azure

Software-as-a-Service: Microsoft, SAP, Salesforce, ServiceNow

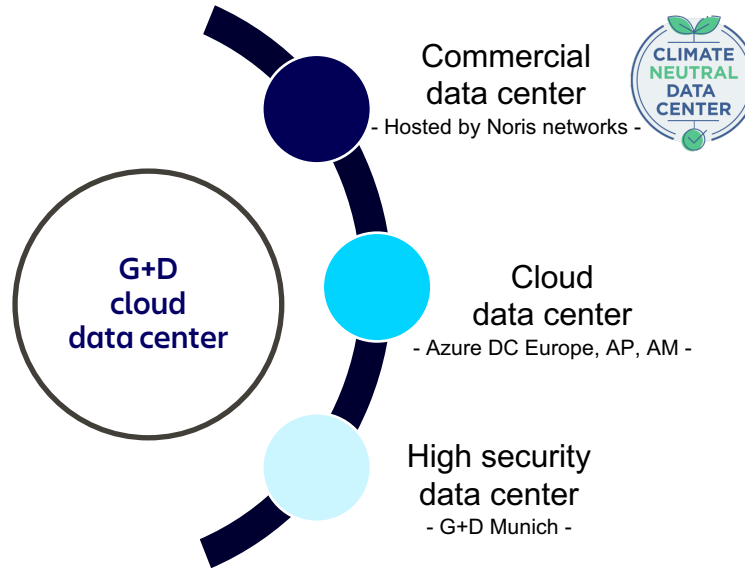
Constraints

Cloud services are often more **expensive** than on-premise.
Security and Regulatory requirements lead to “duplication” of services on-premises and in the cloud; e.g. email.

IT-Datacenter Strategy

Future proven approach includes on-premise and cloud

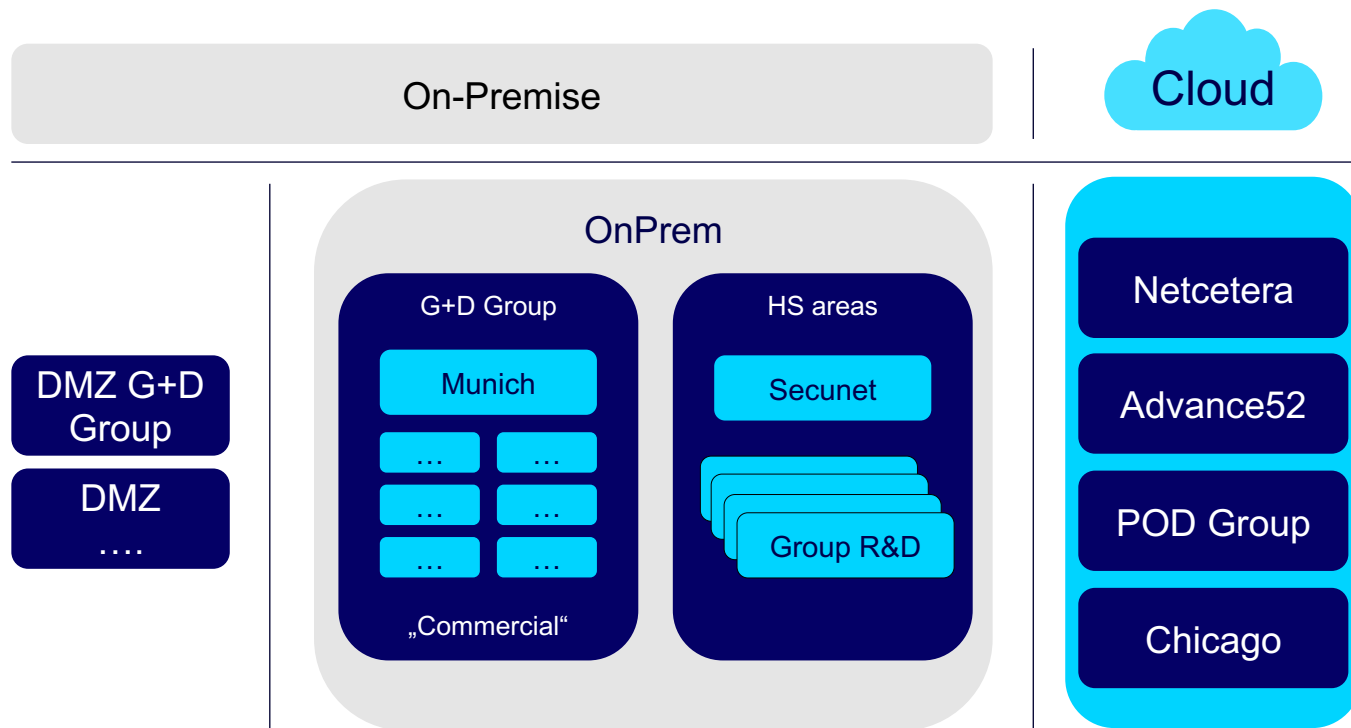
Market-based prices and the fulfilment of compliance rules confirm the decision to provide a mix of central on-premise and cloud data center offerings.



Standard, off-the-shelf solutions based on modern technologies, with a focus on secure, cost-optimized and best practice operations.

High security services use protected solutions which are exclusively controlled and operated by G+D.

G+D – Group Architecture

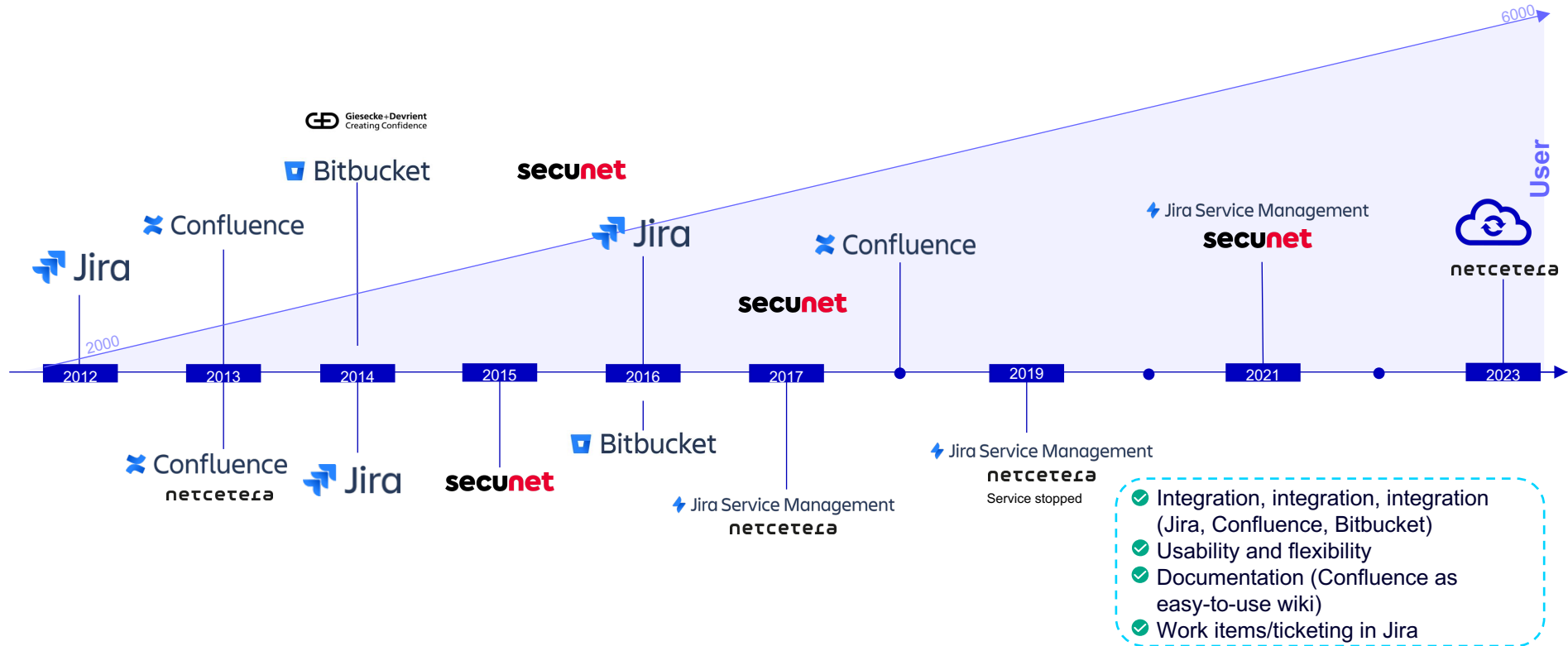


02

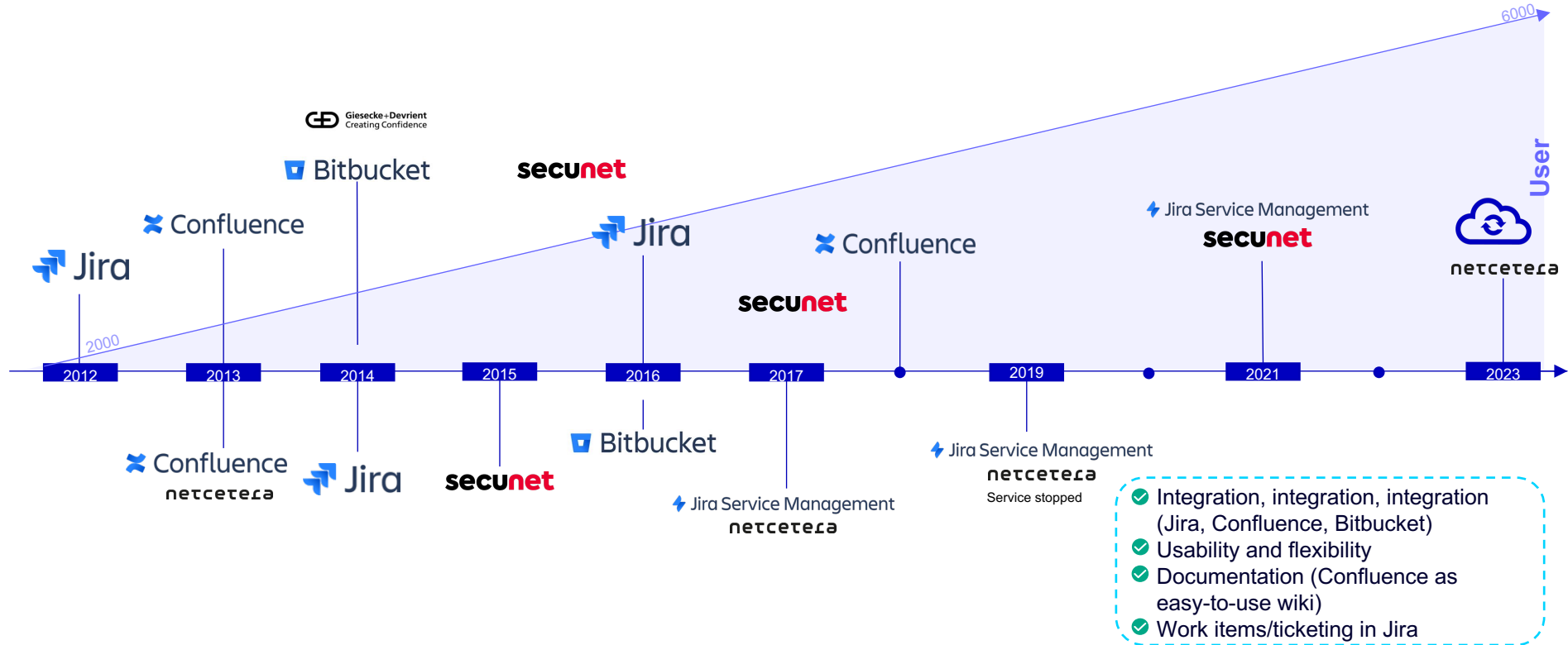
Atlassian Products at G+D



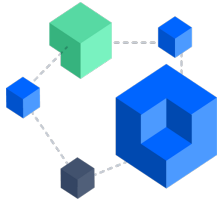
Atlassian Products Usage



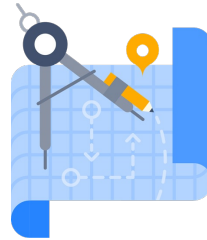
Atlassian Products Usage



More Details



Use Cases

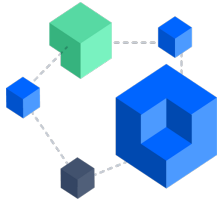


Architecture

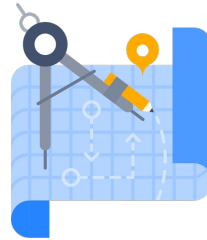


Strategy

More Details



Use Cases

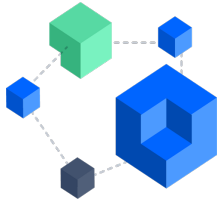


Architecture

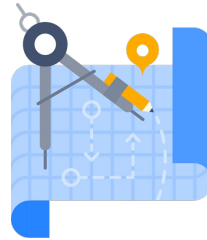


Strategy

More Details



Use Cases



Architecture



Strategy

Challenges



Cloud preferred



Regulated industry



Multi-instance
environment



Users work on multiple
instances



Server End of Life



Independent entities

Challenges



Cloud preferred



Regulated industry



Multi-instance
environment



Users work on multiple
instances

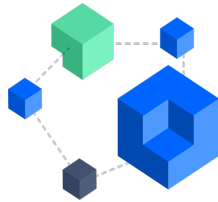


Server End of Life

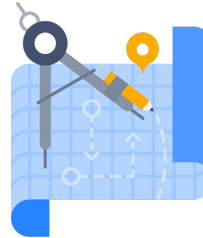


Independent entities

Ensuring



**Compliance with
regulations**



**A sustainable
business model**

ELA – what's in it for G+D

Enterprise License Agreement

03

ELA to accelerate value streams



ELA – what's in it for G+D



**End of server
license in Feb 2024**



**Strong growth in
revenue and in
headcounts**



**G+D IT as global
service provider in
the holding**

ELA – what's in it for G+D



Support of cloud
strategy



Fit for M&A



Supports holding
structure



Unique user across
instances



Cost-efficient scale-up



venITure as
Consulting Partner

ELA – what's in it for G+D



Support of cloud
strategy



Fit for M&A



Supports holding
structure



Unique user across
instances

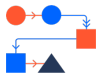


Cost-efficient scale-up



venITure as
Consulting Partner

ELA – what's in it for G+D



Reduction of contract complexity



Flexible shift on-premises/cloud



Easier plug-in negotiation



Plug-in packages with 50 users

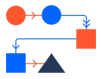


venITure as reliable partner



Price guarantee for three years

ELA – what's in it for G+D



Reduction of contract complexity



Flexible shift on-premises/cloud



Easier plug-in negotiation



Plug-in packages with 50 users

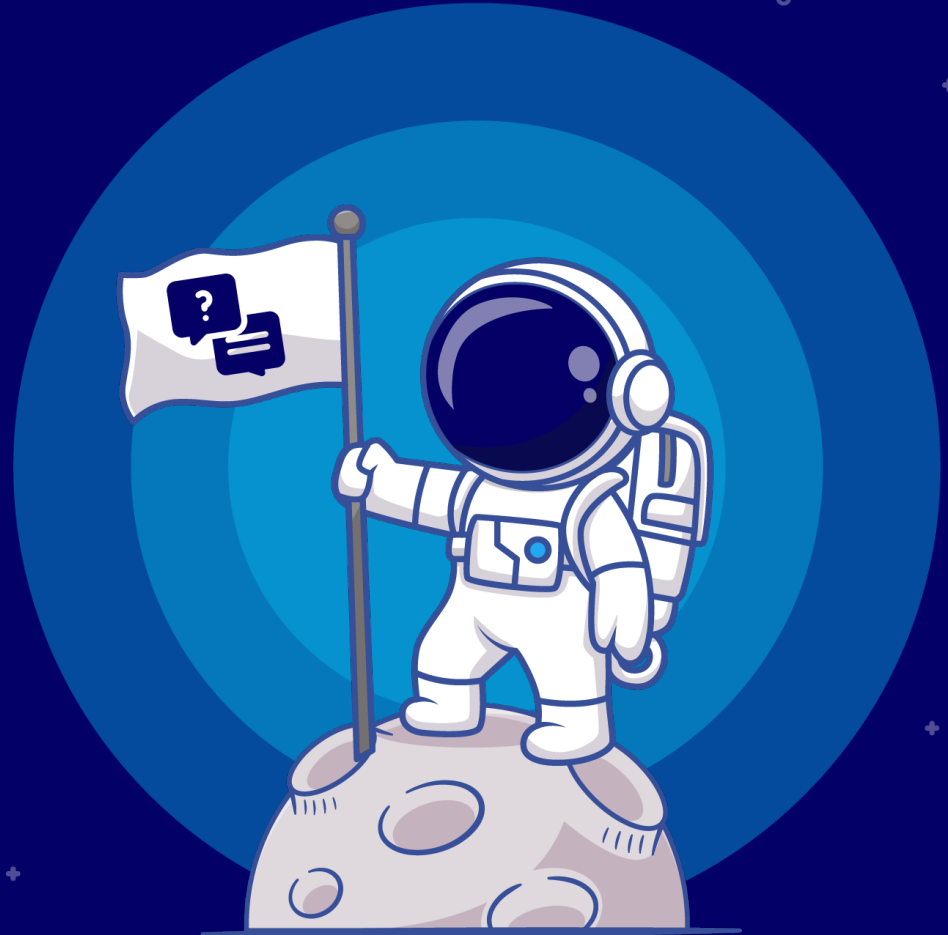


venITure as reliable partner



Price guarantee for three years

Q&A Session



Creating Confidence



Isabel ischick@atlassian.com

Henrik henrik.pies@gi-de.com

Samsoor hemat@venlTure.net